

SPARINVEST SEEKS SENIOR CLIENT MANAGER

Drive! You have it or you don't. And for this job, we need you to have it...

... because Sparinvest International Sales & Client Management has been very successful in the past years, and the ambition is to continue this development.

Your role

Join us at Sparinvest and be part of the next chapter in our success story.

As a Senior Client Manager you will be dealing with clients all over Europe and the world, as part of the International Client Management and Sales team of Sparinvest, part of Nykredit Asset Management.

The Senior Client Manager is responsible for keeping the contact network with the customers updated, further develop the relationship and proactively handle all internal coordination around clients.

The Senior Client Manager will work closely together with the Regional Sales Directors to develop the business, both in terms of existing and future clients.

We're a team with much influence on our daily work and a motivating potential for developing Sparinvest and Nykredit Asset Management's investment strategies outside Denmark and the Nordics.

Your main tasks

- Ensuring a smooth onboarding of the client in collaboration with other internal and external stakeholders.
- Meeting the client's needs in terms of reporting, timely delivery of the expected service.
- Responding to ad hoc queries and requests within the shortest possible time frame.
- Coordinating contractual issues with client including follow up.
- Managing and updating client database (CRM).

- Planning, organizing and attending client meetings (virtual or on site), including preparation of presentations and client information.
- Providing management reporting.
- Supporting the team with client intelligence, sharing knowledge within the team and thereby contributing positively to the performance of the unit.
- Cooperating with other teams within the organization to keep improving processes.
- Driving client related projects with stakeholders from the whole organization.

You shall expect to travel 10-15 days a year.

About you

- Preferably previous experience in a similar role with an international Asset Manager.
- Fluency in English and German, any additional language (Danish, French, Dutch) would be a valued asset.
- Proficiency in MS office (Word, Excel, PowerPoint, Access).
- Good communication skills.
- High degree of commitment, flexible and well organized professional with a flair for numbers.
- Ability to prioritize tasks and meet deadlines.
- Working independently and with a team spirit.
- Open minded, respect of business and cultural differences.
- Curious about digital tools and processes, perhaps with some positive LinkedIn experiences.

Are you interested?

Please submit your application in English to hr@sparinvest.eu.

If you have any questions about the position or Sparinvest in general, please contact us by using the above-mentioned email address.

When applying for this role, please note that additional background checks may be carried out and an extract of your criminal record may be requested.

The Company

Sparinvest was founded in 1968 in Denmark, and with pan-European operations in Luxembourg since 2001. Sparinvest is an international boutique asset manager, which consists of approx. 80 employees. We have a winning culture where leading competencies are developed in strong teams based on four strong values: Drive, Decency, Prudence and Presence.

Sparinvest is part of the Nykredit Group.

Its parent company, Sparinvest Holdings SE is majority-owned by the Nykredit Group, with other Danish banks also being part of its shareholding.

Sparinvest S.A. serves as head office of the organization with close to 30 staff members in Luxembourg, integrated into a wider group organization with branch offices in Denmark.

Sparinvest S.A. is a Luxembourg Super ManCo covering UCITS and AIFs alike and distributing its Luxembourg UCITS cross-border to more than 15 jurisdictions, where the UCITS is currently notified for marketing and distribution. Sparinvest is dedicated to the United Nations Principles for Responsible Investment. Read more about the Sparinvest Group at

www.sparinvest.eu